

# Learn About \$1 Billion in Upcoming Regional Transit Projects!



Michael R. Wiley General Manager / CEO Sacramento Regional Transit District

## Location:

Lions Gate Hotel Garden Pavilion 5640 Dudley Boulevard McClellan, CA 95652 (Sacramento Area)

#### Cost:

\$60 per person or \$65 per person (after January 8, 2010) Includes continental breakfast, lunch and conference materials

#### \$550 for a table of 10

(A savings of \$50!)
Includes continental
breakfast, lunch for 10
people and reserved seating

# Thursday, January 28, 2010 - 7:30 a.m. to 2:00 p.m.

## Who should attend:

- New potential RT contractors small and large businesses that sell products or services
- Current and previous RT primes and subcontractors
- Disadvantaged Business Enterprise (DBE) businesses

# Why Prime Contractors should attend:

- Meet the decision makers network with RT's Executive Management and Procurement staff
- Learn from successful RT primes on how to increase your vendor list of DBE firms and small businesses for future projects
- Network with other primes and small businesses
- Find out who receives the Partners in Business Awards (previously Golden Spike Awards) from RT

# Why Small Businesses and DBE Contractors should attend:

- Learn about RT's Small Business Program and hear a few success stories
- Learn about insurance and bonding requirements on RT contracts
- Learn about new contracting opportunities with RT and meet with RT's purchasing agents to discuss future contracting opportunities
- Learn what primes are looking for in subcontractors and network with potential primes that need subcontractors
- Register onsite as an RT vendor and receive notices of upcoming bid solicitations

# Pre-registration required:

Register online at **www.TheFTC.org/rt2010**. For questions, call The Federal Technology Center at 916.334.9388.

Presented by:





Dear Business Owner Interested in Government Contracting,

Don't miss the opportunity to learn about \$1 Billion in upcoming Regional Transit projects. Register now for *RT Partners in Business Conference & Awards*, presented by the Sacramento Regional Transit District (RT) and The Federal Technology Center (The FTC), on January 28, 2010, 7:30 a.m. to 2:00 p.m.

## Keynote Speaker:

· Michael R. Wiley

General Manager / CEO - Sacramento Regional Transit District

#### Who should attend:

- New potential RT contractors small and large businesses that sell products or services
- Current and previous RT primes and subcontractors
- Disadvantaged Business Enterprise (DBE) businesses

## Why Prime Contractors should attend:

- · Meet the decision makers network with RT's Executive Management and Procurement staff
- Learn from successful RT primes on how to increase your vendor list of DBE firms and small businesses for future projects
- Network with other primes and small businesses
- Find out who receives the Partners in Business Awards (previously Gold Spike Awards) from RT

### Why Small Businesses and DBE Contractors should attend:

- Learn about RT's Small Business Program and hear a few success stories
- Learn about insurance and bonding requirements on RT contracts
- Learn about new contracting opportunities with RT and meet with RT's purchasing agents to discuss future contracting opportunities
- Learn what primes are looking for in subcontractors and network with potential primes that need subcontractors
- Register onsite as an RT vendor and receive notices of upcoming bid solicitations
   Event Agenda:

7:30 a.m. Registration, Continental Breakfast, Networking and Exhibits

8:30 a.m. **Event Kick-Off: Jack Toney,** Director, Statewide Procurement Assistance Program, The Federal Technology Center (The FTC)

8:35 a.m. Michael R. Wiley, General Manager/Chief Executive Officer, Sacramento Regional Transit District (RT)

8:55 a.m. Steve Miller, Chair, RT Board of Directors and Council Member, City of Citrus Heights

9:05 a.m. Derrin J. Jourdan, Civil Rights Officer, Federal Transit Administration

9:15 a.m. Procurement Success Stories:

Moderator: Carol Bowyer, Senior Counselor/Instructor, The FTC

- Michele McCormick, Executive Vice President, Sacramento Region, Circle Point -Successful RT procurement
- Matt Clark, Corporate Director, Transportation & Public Works, PSOMAS Successful long-term business relationship with RT

9:45 a.m. Break, Networking and Exhibits

10:15 a.m. Insurance and Bonding Panel:

Moderator: Carol Bowyer, Senior Counselor/Instructor, The FTC

- · Nick Moore, Small Business Insurance Expert, John O. Bronson Company
- Randy Jorgensen, Bond Expert, John O. Bronson Company
- · Alex Michon, RT's Insurance Advisor, AON
- · Bruce Behrens, Chief Legal Council, RT
- · Michael Keeley, Sacramento Black Chamber

11:00 a.m. Executive Projects Team Panel:

Moderator: Carol Bowyer, Senior Counselor/Instructor, The FTC

- · Mark Lonergan, Chief Operating Officer, RT
- . Mike Mattos, Chief of Facilities and Business Support Services, RT
- RoseMary Covington, Assistant General Manager of Planning and Transit System Development, RT
  - Diane Nakano, Assistant General Manager of Engineering and Construction, RT
    - · Dan Bailey, Chief Administrative Officer, RT

11:30 a.m. Break, Networking and Exhibits

12:00 p.m. Partners in Business Awards Luncheon and Ceremony

1:45 p.m. Closing Remarks by Michael R. Wiley

1:50 p.m. Networking and Exhibits

#### Location:

Lions Gate Hotel Garden Pavilion 5640 Dudley Boulevard McClellan, CA 95652 (Sacramento Area)

## Registration - Pre-registration required. Register Now!

- \$60 per person (Includes continental breakfast, lunch and conference materials)
- \$550 for a table of 10 (Regular Price \$600 SAVE \$50!) (Includes continental breakfast, lunch for ten people, and reserved seating)
- \$100 for Exhibit Space plus \$60 per person. Limited exhibit spaces are available.

To register, or for more information, visit us online at <a href="www.TheFTC.org/rtconference">www.TheFTC.org/rtconference</a> or call 916.334.9388 or 866.382.7822 toll-free.

Sincerely,

Norma Screeton Marketing & Communications Specialist

The Federal Technology Center 4600 Roseville Road, Suite 100 North Highlands, CA 95660 916.334.9388 phone 916.334.9078 fax Visit us online at www.TheFTC.org